



## **Melissa Hancock Joins SRS to Lead DC and Delaware Expansion**

**Concord, MA – September 9, 2010** – Strategic Risk Solutions (SRS) today announced that Melissa Hancock has joined the firm as Regional Manager in charge of its Washington D.C. and Delaware operations. Ms. Hancock joins SRS from HSBC Insurance Management where she was Vice President overseeing management activities in Vermont and Washington D.C.

SRS has been an approved manager in Washington D.C. since 2004 with management activities coordinated from its Vermont office. With the hiring of Ms. Hancock, the firm will establish a local presence in the District. “We are excited to add Melissa to our captive management team,” said Brady Young, President, Strategic Risk Solutions. “She has a very strong technical background and will be an invaluable resource to us as we grow our business in D.C. and Delaware. She will also lend support to our growing Vermont office and client base”, added Young.

Washington D.C. is the eight largest captive domicile in the US with 95 captives at 12/31/2009. The domicile has historically attracted a number of Association related captives given the concentration of Associations in the region. “Melissa has been a very strong contributor to the District of Columbia’s captive community” said Dana Sheppard, Associate Commissioner, Risk Finance Bureau at the District of Columbia Department of Insurance, Securities and Banking. “We are pleased that she will continue that relationship at SRS. We are also pleased to welcome Strategic Risk Solutions presence into the domicile and look forward to working with both SRS and Melissa going forward.”

Ms. Hancock is a Certified Public Accountant and is currently an insurance accounting instructor for the International Center for Captive Insurance Education. “I have always respected SRS as a competitor and for the quality of their accounting and consulting services. I see a strong fit with my own approach and look forward to continuing to bring that expertise to my clients as an independent captive manager.” said Ms. Hancock.

Melissa Hancock can be reached at [melissa.hancock@strategicrisks.com](mailto:melissa.hancock@strategicrisks.com).

### **About Strategic Risk Solutions**

Strategic Risk Solutions is a leading independent captive management firm with representation in all major onshore and offshore domiciles. It provides financial reporting, regulatory compliance and underwriting management services to existing and prospective captive insurance companies.

For more information, visit [www.strategcrisks.com](http://www.strategcrisks.com).